

Annual General Meeting
TAI Practitioners & Advisers Ltd.
PRESIDENT'S REPORT
For year ended 30 June 2017

Welcome to our members attending this year's annual general meeting. Thank you for your support throughout the year.

For TAI Practitioners & Advisers Ltd. ("TAI PAL"), the 2017 financial year has been one of consolidation, with this focus being maintained for the current year. Key features of the achievements have been:

- The enhancement of the continuing professional development program for registered tax practitioners. This program has been well received by existing members. In addition, a new membership category was established to meet the needs of members of other recognised professional associations.
- Establishing a pathway for long term profitability of the company.
- Evaluating the future needs of membership services for existing members and for attracting new membership growth.

1. Tax Practitioners Board ("TPB")

The TPB continues to issue a range of policies and guidance materials setting out their views on the laws they administer applying to recognised professional associations, tax practitioners and the wider community. Earlier this month an Exposure Draft, D39/2017, was issued in relation to corporate governance requirements for recognised professional associations. The closing date for comments and submissions on this Exposure Draft is 17 November, 2017.

TAI PAL continues to maintain a positive relationship with the TPB, engaging with its Board in a collaborative manner. During the year, TAI PAL was represented on, and contributed to, the consultative forums held throughout the year.

2. Financial Performance

The main factors contributing to the profit reported for the 2017 financial year were:

- Growth of membership revenue following the introduction of an enhanced continuing professional development program and establishment of the re-branded CPD^{PRO} Voting Member category; and
- A review of the cost structure for providing services to members.

A continuing improvement in TAI PAL's business performance is anticipated for the 2018 financial year with the budget projecting a profit.

Taxpayers Australia Limited ("TAL") is continuing to provide financial support for TAIPAL during the business establishment phase.

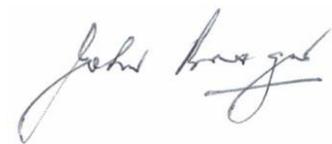
3. Enhanced value propositions

There is an ongoing evaluation by TAI PAL of its members' needs. The company's goal is to enhance the quality and value of the services provided for your membership. Improved benefits for members are intended to be introduced in 2018.

4. Ethics Committee

This committee fulfils an important role in the functioning of a recognised professional association. The committee convened in 2017 for the first time and has considered three matters during the year. On a positive note, there were no complaints relating to members received from the public.

My thanks to TAI PAL's management, TAL staff and fellow directors for their contributions to a successful year.



John Brogan
Chairman and President
TAI Practitioners & Advisers Ltd
11 October 2017